

Baird G. Hawkins

Investment / Capital Formation / Development

Baird has worked with Bazzani Associates since 2008 and concentrates in commercial real estate funding and development.

With Bazzani, Baird has focused on neighborhood re-development projects to reposition older commercial buildings with new investment. This urban revitalization strategy enables investors to improve returns while building neighborhoods. Re-development of out-of-date buildings acts as a catalyst for new investment and ideas that build sustainable communities.

Baird has developed ongoing relationships with exclusive institutional and private funders across the U.S. Baird is a leader in alternative investment strategies, capital raises, private equity and structured capital for commercial investment property. His expertise includes commercial loan origination, capital formation, syndication, bridge, mezzanine and DIP financing.

Professional highlights in Real Estate Development & Funding

- Co-Developed Phase 1 of the Kingsley Building project. Currently working on Phase 2.
- Secured the Kingsley Building on the National Register of Historic Places with Pamela O'Connor and Preservation Practices.
- Funding intermediary with several national private banks.



Education

B.Ph. – Thomas Jefferson College at Grand Valley State University

- Commercial Property Academy
- Development Masters Class
- Private Banking Leadership Conference
- Licensed Michigan Commercial Real Estate Agent
- Licensed Michigan General Contractor

Specialization

Commercial RE Investment
Capital Formation
Alternative Investment Strategies
Development
Project Management

Current Leadership Positions

Uptown Corridor Improvement District Authority Board

Select Honors and Awards

NBA – John H. Logie Award



BAZZANI

Design + Green + Build

959 Wealthy Street SE
Grand Rapids, MI 49506
P. 616.774.2002
F. 616.774.0606
www.bazzani.com